The Roohan BEAT

fall 2018

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FARMS AND ORCHARDS

Apple picking, sweet treats, hayrides & other fall fun

BALLSTON SPA

Ellms Family Farm

For kid-friendly fun, Ellms farm offers 40+ fall activities and a pick-your-own-pumpkin patch with 25 varieties! Mazes, trains, challenge course, treats & more. **EllmsFarms.com**

Ellms Family Farm

Smith's Orchard & Bake Shop

Fourth generation dairy farm & apple orchard offering fresh pressed cider, cider donuts and their famous homemade pies. 2,000 of the orchard's apples are used in their pies each year. Order yours online early for the holidays! **SmithsPieShop.com**

CLIFTON PARK

DeVoe's Rainbow Orchards

Century old family-run farm founded by WWI Veteran, Merritt DeVoe, and wife Margaret. U-pick apples, cider donuts, cider, fresh produce, homemade ice cream (Apr.-Oct.), and country store with local products like Oscar's meats, Ballston Lake Apiaries' honey & authentic Amish jams. **DeVoesOrchards.com**

SCHUYLERVILLE

Saratoga Apple

Fifth generation family-owned orchard and farm market open 7 days a week all year! U-pick apples (harvest months), local produce, cider, baked goods from scratch, and a NYS craft beer & hard cider tasting room. Be sure to try their "Scrumpy" sulfate-free natural hard cider! **SaratogaApple.com**

Schuyler Farms

The seven acre "Wizard of Oz" corn maze at Schuyler Farms. Photo provided.

While Schuyler Farms doesn't offer apple picking, they have pretty much every other fall activity imaginable. Like their 2018 "Wizard of Oz"-themed 7 acre corn maze, paintball, Field of Screams (Fridays/Saturdays through October), Spike's Sauce Food Trailer, hayrides, pumpkin picking, rock shop, panning for fossils & gemstones, zip lines, petting zoo, garden center, apple cider, mini cider donuts & more. **SchuylerFarms.com**

PRESIDENT'S MESSAGE

From J. Thomas Roohan

As we near our milestone year of 50 years and begin our sixth decade serving your real estate needs, I want to take this opportunity to thank all our loyal customers for your continued support. We are truly grateful.

It is my strong belief that personal relationships, award-winning service and commitment to our community are the keys to our longevity and success.

There are many REALTORS® to choose from in our competitive local market. Therefore, I want to remind you of our philosophy and mission:

Roohan Realty strives to be your firm of choice now and always. We pride ourselves on tradition, hometown values and passionate support for our community since 1969. We believe in honesty, integrity and the commitment to superior real estate service. Earning customer loyalty, satisfaction and trust by exceeding expectations is our #1 goal.

We look forward to serving you for the next 50 years.

Tom

GRANVILLE

The rustic ambiance at Dancing Ewe Farm. Photo: Brittany & Megan Alexander

Dancing Ewe Farm

Authentic, Tuscan-style family farm offering tours and gourmet farm-to-table dining. Sip prosecco and nibble on Italian aperitivo while learning about the rich history of featured wine selections, the owners' Italian heritage, and fascinating facts about NY farming. **DancingEwe.com**

Hicks Orchard & Slyboro Cider House

New York State's oldest U-pick apple orchard, offering a daily apple picking report, hot cider donuts (and watch how they're made), fresh pressed cider, tasting room with award-winning hard/sparkling/ice ciders, Oberhasli goat pen, bouncy barnyard, corn maze, wagon rides, apple wood-fired pizza and country store. **HicksOrchard.com**

Cover image: Kodiak Construction's 2018 Showcase home at 2 Moss Creek Road, Middle Grove, NY 12850

KODIAK WINS 5 AWARDS

At 2018 Saratoga Showcase of Homes

A Middle Grove home made quite the impression at this year's Saratoga Showcase of Homes, earning Kodiak Construction five awards for their inaugural year in the event.

Now in its 23rd year, the Showcase is hosted by the Saratoga Builders Association annually each fall to highlight residential new construction projects throughout Saratoga County and raise money for two local charities: Habitat for Humanity of Northern Saratoga, Warren & Washington Counties and Rebuilding Together Saratoga.

Kodiak's entry - a 3,028 square foot custom home with three levels of living space - received 2,500 visitors over the course of three weekends and took home trophies for Best Kitchen, Best Exterior Design, Best Landscaping and the most coveted award for builders: Best Workmanship. The company also received nods as runner up for Best Floor Plan - an open-concept interior with lots of light and views.

Notable interior features include a gourmet kitchen with 42" tall upper cabinets, floor-to-ceiling stone fireplace, three season screened room, and a spa-style master bath with waterfall tile shower. The exterior includes a large patio and stone fire sitting area.

Kodiak Construction

The builder currently has six Saratoga Springs building lots for sale in their new development: Glenmore at Grand.

For details, please contact Listing Agent, Darlene Chorman
mobile: 518.496.6564
darlenechorman@gmail.com

Kodiak Construction Founders, Jesse Boucher (left) and Justin Sitler (right)

LOCAL EVENTS

Mark your calendar for these autumn events

October

11	Rebuilding Together Saratoga Dinner
13	Saratoga Bridges Great Pumpkin Challenge
17	Adirondack Trust Community Fund - Autumn Giving
18	Community Hospice of Saratoga - Touched By An Angel
20	Saratoga Recycles Day at SPAC
21	National Museum of Racing - A Bridle Affair
25	AIM Services' Vin Le Soir Wine Tasting
	Saratoga ArtsFest - All Hallows Eve Ball
26	To Life! Pink Ball
27	Saratoga SBA Fall Festival
27-28	Head of the Fish Regatta

November

2	Corks, Forks & Brews
3	Dake Foundation Stationary Bike Race
4	National Museum of Dance - Bridal Show
	Third Annual Veterans' Ball
	Daylight Savings - turn clocks back!
5-11	Saratoga Restaurant Week
6	Election Day - please vote!
10-11	Saratoga Holiday Art Fair
17	Special Olympics Polar Plunge Lake George
16	Adirondack Sports Winter Expo
22	Annual Christopher Dailey Turkey Trot
24	Small Business Saturday
	Annual Holiday Craft Marketplace
28	(through Dec. 2) Festival of Trees
29	Victorian Streetwalk & Tree Lighting

December

1	Flower & Fruit Snow Ball
8-9	Wine Maker's Dinner at Dancing Ewe Farm
29	Wilton Bicentennial Holiday Dinner
31	First Night Saratoga 2019

IT'S FALL FOLIAGE TIME!

When the leaves get to fallin'… homeowners start haulin'…so we're here to help! Roohan Realty provides **FREE** leaf bags for our clients to assist with your fall clean-up activities. Ask your agent for some complimentary bags today.

Roohan Realty

519 Broadway
Saratoga Springs, NY 12866
RoohanRealty.com
518.587.4500

Your move is on us!

Clients enjoy use of our courtesy moving truck, free boxes and packing tape. Get #MovingWithRoohan

CONGRATULATIONS
TOWN OF MALTA
on your
30th
community day!

ROOHAN REALTY GOES PINK
for National Breast Cancer Awareness Month

Our team is proud to participate in National Breast Cancer Awareness month each and every October. The second most common kind of cancer in women, breast cancer can be treated if detected early. The American Cancer Society recommends that women 45-54 should have a mammogram test every year. Women 55 and older, every two years or continue yearly screening depending on family history. Help us spread the word and go PINK! To learn more, visit **NationalBreastCancer.org**.

November 4th is Daylight Savings
remember to turn your clocks back!

BEST TIME TO BUY
Autumn is an awesome time to score deals on...

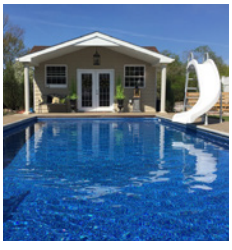
OCTOBER: GRILLS AND CARS

Get great deals on gas grills that stores need to get rid of before fall ends. Prices on new cars are lowest at the end of the month and the end of the year (Oct.-Dec.). Even if you're looking for a used car, you'll benefit in October because many new car buyers will want to trade in or sell their older vehicle before winter.

NOVEMBER: 4K TVS & VIDEO GAME CONSOLES

Expect doorbuster discounts up to 50% off retail price on TVs and video game consoles for Black Friday (11/23). Be aware that some manufacturers make special versions of products specifically for Black Friday called "derivatives." Derivatives usually lack a few features that the regular models have, so try to find out if your deal is a derivative - and if so, what features may be missing - to avoid Black Friday Buyer's Remorse.

DECEMBER: GOLF CLUBS & POOLS



Decreased demand in the winter combined with holiday promotions means savvy shoppers can score crazy deals on swimming pools & installation. This is also the best month to get new or used golf clubs - national retailers tend to mark them down by 40-50%.